

Development and License Agreements in Life Sciences

Designing robust agreements and managing risks in long-term collaborations

Thursday,
➤ **12 November 2026 - Basel**



licensing
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Organized by **LES Switzerland** in cooperation with **LES Germany**

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Program

8:30	REGISTRATION
9:00	Welcome and Introduction Philipp Groz Dr. Stephanie Pautke
9:15 – 10:15	Structuring Development and License Deals in Life Sciences Identifying potential collaboration partners: How is this done in practice? / Considerations for choosing collaboration type and agreement architecture / Tailoring negotiations: From the term sheet to the long-form agreement / Governance issues Martin Berchtold Christoph von Kupsch Dr. Annette Neikes-Pani
10:15 – 10:45	COFFEE BREAK
10:45 – 11:30	Upfronts, Milestones and Royalties: Drafting dispute-proof financial clauses Drafting milestone provisions: Key concerns from a licensor and licensee perspective and how to address them / Royalty clauses and potential areas of dispute (e.g., tiers, caps, floors, royalty stacking, generic entry, net sales definition, audit rights, etc.) Dr. Sevan Antreasyan Dr. Manja Epping
11:30 – 12:15	Ownership and Access to IP, Improvements and Data Improvements, data, platform technologies: who owns what, and who may use what for which purpose / Concerns raised by AI use cases Dr. Markus Albers Dr. Ute Kilger
12:15 – 12:30	Q&A
12:30 – 14:00	LUNCH BREAK

Program

14:00 – 14:45 Termination, Exit Rights and Bankruptcy: Licensor and Licensee Perspectives

Termination triggers (e.g., material breach, development failure, safety / regulatory events, change of control, etc.) / Post-termination mechanics: data reversion, regulatory issues and transition assistance, fallback licenses, etc. / Licensor and licensee bankruptcy and related considerations

Dr. Claudia Milbradt
Dr. Julia Schieber

14:45 – 15:30 Competition Law Issues in License Collaborations and IP Strategies

Recent developments and decisions from a Swiss and EU perspective, including investigations on blocking patents (Novartis), exclusivity and non-compete in pharmaceutical information databases (Vifor), divisional gaming (Teva/ Copaxone) as well as practical impact of the revised EU Technology Transfer Block Exemption Regulation on licensing contracts in both jurisdictions

Dr. Pranvera Këllezi
Dr. Stephanie Pautke
Prof. Dr. Peter Georg Picht

15:30 – 16:15 Development and License Agreements: Common Areas of Disputes

Case examples from litigation and arbitration / Practical challenges and learnings from disputes involving monetary aspects (net sales, sublicense revenues, consequences of patent expiration or invalidity, etc.) and other topics (commercially reasonable efforts, scope of license, etc.)

Dr. Inken Knief
Philipp Groz

16:15 – 16:30 Q&A / CLOSING

16:30 – 18:00 NETWORKING RECEPTION

Speakers

Dr. Markus Albers

Senior Patent Counsel, Bayer Intellectual Property GmbH, Monheim

Dr. Sevan Antreasyan

Attorney-at-law, Partner at Lenz & Staehelin, Geneva

Martin Berchtold, LL.M.

Attorney-at-law, Head Legal Radioligand Therapies, Novartis Pharma AG, Basel

Dr. Manja Epping

Attorney-at-law, Partner at Heuking, Munich

Philipp Groz, LL.M.

Attorney-at-law, Partner at Schellenberg Wittmer, Zurich

Dr. Pranvera Këllezi, LL.M.

Attorney-at-law, Geneva / Member of the Swiss Competition Commission

Dr. Ute Kilger

German and European Patent Attorney, Partner at Boehmert & Boehmert, Berlin

Dr. Inken Knief

Attorney-at-law, Partner at Hogan Lovells, Munich

Christoph von Kupsch, LL.M.

Attorney-at-law, Senior Legal Counsel, Bayer AG, Berlin

Dr. Claudia Milbradt

Attorney-at-law, Partner at Clifford Chance, Düsseldorf

Dr. Annette Neikes-Pani

Attorney-at-law, Senior Legal Counsel, Legal Innovation Unit, Boehringer Ingelheim, Ingelheim

Dr. Stephanie Pautke, LL.M.

Attorney-at-law, Partner at COMMEO, Frankfurt

Prof. Dr. Peter Georg Picht, LL.M.

Attorney-at-law, University of Zurich / Of Counsel at Schellenberg Wittmer, Zurich

Dr. Julia Schieber

Attorney-at-law, Partner at Baker McKenzie, Zurich

Venue

MÖVENPICK HOTEL

Aeschengraben 25, 4051 Basel

Registration:

Please use registration form on last page to register.

Registration includes lunch, coffee breaks, and drinks reception.

Registration Form

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Aeschengraben 25, 4051 Basel

! Please send the completed registration form by email to **Emanuel.Schweizer@swlegal.ch** by **20 October 2026**. Please register early as seats are limited. You will receive the invoice by email.

NAME/SURNAME/TITLE

ORGANIZATION

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E-MAIL

..... PLEASE INDICATE TYPE OF REGISTRATION:

MEMBER
LES Switzerland

MEMBER
LES Germany

YOUNG MEMBER
(up to 40 years of age)

NON-MEMBER

CHF 480

CHF 390

CHF 560

..... **i** Registration includes lunch, coffee breaks, and drinks reception.

PLACE:

DATE: